

## Financial performance by 2014 sales

| Company Name                       | Sales      |            |            | Operating profit |            |
|------------------------------------|------------|------------|------------|------------------|------------|
|                                    | 2013<br>£m | 2014<br>£m | Year end   | 2013<br>£m       | 2014<br>£m |
| 1 Atkins                           | 1,705.2    | 1,750.1    | 31/03/2014 | 99.2             | 106.4      |
| 2 Capita Property & Infrastructure | 297        | 328.8      | 31/12/2014 | 16               | 26.9       |
| 3 WYG                              | 72.9       | 83.9       | 31/03/2015 | 3.4992           | 4.8662     |
| 4 Ramboll UK                       | 63.926     | 67.713     | 31/12/2014 | n/a              | n/a        |
| 5 BDP                              | 59         | 65.2       | 31/12/2014 | 1.1              | 2.1        |
| 6 Hoare Lea                        | 51.8       | 59.9       | 30/04/2014 | 7.2              | 7.1        |
| 7 Grontmij                         | 54.525     | 50.467     | 31/12/2014 | 0.768            | 1.127      |
| 8 Cundall                          | 21.3       | 26.8       | 30/06/2014 | n/a              | n/a        |
| 9 Hurley Palmer Flatt              | 17.969     | 22.711     | 31/03/2015 | 0.612            | 0.704      |
| 10 Hilson Moran                    | 16.139     | 16.971     | 31/12/2014 | 0.317            | 0.368      |
| 11 ChapmanBDSP                     | 11.907     | 14.829     | 30/09/2014 | 0.661            | 1.2        |
| 12 Troup Bywaters + Anders         | 12.3       | 13.7       | 31/12/2014 | 2.3              | 2.6        |
| 13 Hulley & Kirkwood               | 9.875      | 10.583     | 30/06/2014 | 0.827            | 0.954      |
| 14 Clancy Consulting               | 8.5        | 8.9        | 30/04/2014 | 0.595            | 0.6675     |
| 15 Red Engineering Design          | 5          | 6.9        | 31/10/2014 | 0.127            | 0.571      |
| 16 DSSR                            | 6.999      | 6.832      | 31/03/2014 | 0.413            | 0.497      |
| 17 Atelier Ten                     | 4.93       | 5.524      | 31/12/2014 | 0.245            | 0.343      |
| 18 Desco                           | 4.2        | 5          | 31/03/2015 | 0.612            | 1.166      |
| 19 Elementa                        | 2.858      | 4.832      | 31/12/2014 | 0.0481           | 0.556      |
| 20 Rolton Group                    | 4.128      | 4.247      | 30/09/2014 | 0.117            | 0.103      |
| 21 Services Design Solution        | 2.5        | 2.7        | 31/05/2015 | n/a              | n/a        |
| 22 Henderson Green                 | 2.1        | 2.1        | 31/03/2014 | n/a              | n/a        |
| 23 Skelly & Couch                  | 1.6        | 1.967      | 31/03/2014 | 0.392            | 0.498      |
| <b>Building services only</b>      |            |            |            |                  |            |
| 1 Foster + Partners                | 8.57       | 10.28      | 30/04/2014 | 1.7              | 2.15       |
| 2 WSP/Parsons Brinckerhoff         | 20.5       | 22         | 31/12/2014 | na               | na         |
| 3 Waterman Building Services       | 5.7        | 8.5        | 30/06/2014 | 0.088            | 0.234      |
| 4 4 Pick Everard                   | 4.55       | 4.95       | 30/04/2015 | 0.25             | 0.15       |